



**INTRODUCTION & INVESTMENT ANALYSIS OF
COMMERCIAL REAL ESTATE**



Brian J. Hatkoff, CCIM

Wednesday, February 1, 2012

9:00 a.m. ~ 12:00 p.m.

Southland Regional Association of REALTORS

7232 BALBOA BLVD., VAN NUYS, CA 91406

(1 BLK N. OF SHERMAN WAY)

**Learn From The Best Individuals Who Support The
Commercial Real Estate Practitioner**

YOU WILL LEARN ABOUT:

GROSS RENT MULTIPLIER

CAP RATES

CASH-ON-CASH

RETURN ON INVESTMENT

RENT CONTROL

FINDING GOOD COMPS,

TAX BENEFITS

EXPENSE ANALYSIS

INCOME ANALYSIS

AND MUCH MUCH MORE!!

This Class \$25 ~ FAX REGISTRATION FORM TO: 818-786-4541

OR MAIL TO: SRAR 7232 Balboa Blvd, Van Nuys, CA 91406

For More Information contact the Education Dept. @ 818-786-2110

NAME: _____ PHONE#: _____

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