

2010 COMMERCIAL SPECIFIC EDUCATION SERIES

Take all or some of these classes to promote yourself in the Commercial Real Estate arena.

Brought to you by the Southland Regional Association of REALTORS® Commercial Data Exchange



All Classes held 9:00am-12:00pm @ SRAR office 7232 Balboa Blvd. Van Nuys CA, 91406*
 * Except (SCV) to be held @ 20655 Soledad Cyn. Rd. #34, Canyon Country CA, 91387

Take seven or more in the series and earn your "Understanding Commercial Real Estate" completion certificate.

- A. Introduction & Investment Analysis of Commercial RE February 24, 2010
- B. The Mechanics of Valuing Commercial RE (Working the APOD) (SRAR 9-12) (SCV 2-5) March 17, 2010
- C. 1-4 Units as an Investment March 31, 2010
- D. Lending for Commercial & Investment Real Estate April 7, 2010
- E. Power Commercial Seminar (Top Commercial Agent Panel Forum) April 28, 2010
- F. Exploring the Business of Commercial Real Estate May 5, 2010
- G. Partnership Arrangements and Tax Consequences of Commercial RE May 19, 2010
- H. Introduction & Investment Analysis of Commercial RE June 2, 2010
- I. Preparation of Commercial Lease Agreements June 30, 2010
- J. Introduction & Investment Analysis of Commercial RE (SCV) July 13, 2010
- K. Preparation of Commercial Purchase Agreements August 4, 2010
- L. Practical Application of Commercial Purchase & Lease Transactions September 15, 2010
- M. Bankruptcy and other Exit Strategies October 20, 2010

FAX REGISTRATION FORM TO: 818•786•4541

OR MAIL TO: SRAR 7232 Balboa Blvd, Van Nuys, CA 91406

For more information contact Education Dept. @ 818-786-2110

Name _____ Telephone # _____

Email _____ Company _____

Of Classes Checked Above _____ @ \$25 each \$ _____

AMEX/VISA/MC/DISCOVER CC# _____

CC Exp _____ Signature for CC _____